Realtors® Core Health Insurance

Not A Public Option: <u>A REALTOR® Option</u>

Five Ways NAR is Helping Realtors® Save:

- * Do you have coverage? If you have no coverage... these plans are guaranteed acceptance for NAR members.
 - o "[SASid representative] has been enthusiastic and professional every time I have spoken with her. My husband has had a pre-existing condition that made it difficult to find affordable coverage for just every-day needs. I had my questions answered repeatedly and [SASid] showed great patience. I am most appreciative with consistent communication and confident that both my husband and I have medical coverage." Vickie H. (Florence, KY)
- * Are you paying a lot for coverage? You may save on your current health plan by buying additional (supplemental) insurance.
 - o "I initially called inquiring on possibilities of a cheaper plan through the NAR. I was paying \$1,200 per month and it just seemed like stealing when I am so healthy. With the guidance of SASid I was able to find a major medical plan that would be a good fit with a REALTORS Core Health Insurance plan. I not only have more affordable major medical coverage now, but I also have coverage for my day-to-day needs that will save me nearly \$500 a month!" Richard G. (Celebration, FL)
- Have you had difficulty obtaining coverage? Being a guaranteed acceptance program, you are already qualified for coverage with no medical tests or questions required.
 - o "Thank you again for all your patience, helpful commentary, great attitude, and simple explanations of such a complex issue as determining a suitable medical insurance policy. You 'Made My Day' and ended a five-day search for health care insurance that wouldn't break the bank, yet would give us day-to-day coverage for normal medical issues encountered by healthy adults..." Deberra O. (Menlo Park, CA)
- * Are you looking for accessible medical providers? You can go to ANY doctor or hospital and the benefits do not change.
- Are You Looking for Options?
 - "We are grateful to be able to provide health insurance options for NAR's uninsured members. What we didn't anticipate was the impact on the 70% of members who currently have medical coverage. Many of these members have high costs associated with their current major medical* premium's. We have been able to reduce these costs by supplementing their major medical* with the RCHI program. SASid is passionate about helping members explore their coverage options." SASid (program administer) President Shannon Kennedy, Licensed Agent (Janesville, WI).

