



# Risk Management (#204)

Class provided by AAR and the West Maricopa County Regional Association of REALTORS®

## November 20-21, 2008



### Students will:

- ❖ Identify and explain the specific major problem areas that cause risk for real estate licensees
- ❖ Describe the different standards as defined and directed by law, Commissioner's Rules, and the Code of Ethics of the National Association of REALTORS® that adherence to promotes risk management
- ❖ More effectively protect themselves from those problems and risks
- ❖ Dispel common myths and fantasies related to risk and risk management

**Where:** Sun City Office Classroom  
10451 Palmeras Dr #203-N Sun City, Az. 85373

**Time:** 8:00 a.m. – 5:00 p.m. (registration begins at 7:30a.m.)

**License Renewal Hours:** 6-legal issues/5-disclosure/3-Comm. Standards **Instructor:** Don Martin

**Payment:** Must accompany registration form. Fax credit card registrations to 623-974-3789. At-door registrations will be accepted on a space available basis. \$20.00 fee charged on returned checks.

**Cancellation:** Fees will be refunded, less a \$20.00 service charge, if written notification is received one week prior to the class -- after that, no refunds will be given.

**Questions regarding this class:** Contact Melody Hoover at 623-931-9294.

**Students have five years to complete the program from the date of their first class.** Only REALTORS® and REALTOR ASSOCIATES® are eligible to hold the GRI designation. For additional information regarding the GRI requirements, contact AAR at 602-248-7787 or 1-800-426-7274.

Name: \_\_\_\_\_ Nickname: \_\_\_\_\_ NRDS# \_\_\_\_\_

Firm Name/ Mailing Address: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ e-Mail: \_\_\_\_\_

Name of local association: \_\_\_\_\_

Number of years in real estate:     Less than 1 year     1-3 years     3-10 years     over 10 years

I have a disability that requires special accommodations

Check here if you do not want to receive GRI course calendars/updates via e-mail

This is my last GRI class         This is my first GRI class (\$25.00 application fee due)

<p><b>Fees (circle all that apply)</b></p> <p>\$100.00 (until 11/06/08)</p> <p>\$120.00 (after 11/06/08)</p> <p>\$25.00 (GRI application fee – 1<sup>st</sup> class only)</p> <p>\$30.00 (GRI designee)</p> <p><b>Amt. Paid:</b> \$ _____</p>	<p><b>Method of Payment</b></p> <p>Check (# _____) or Cash \$ _____</p> <p>Credit card type: AMEX DISCOVER MC VISA</p> <p>CC# _____</p> <p>Expiration Date _____</p> <p>Signature: _____</p>
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**Send payment to: West Maricopa County Regional Association of REALTORS® 10451 W. Palmeras Dr. STE. 203-N Sun City, Az. 85373 ATTN:Melody FAX # 623-974-3789**

**The GRI designee is the best prepared and most knowledgeable Arizona real estate practitioner.**