



Technology Strategies for the New Market Place (#314)

Class provided by AAR and the West Maricopa County Regional Association of REALTORS®

February 14-15, 2008



Students will:

- ❖ Better understand how technology has changed the industry
- ❖ How to effectively use PDA's, Digital Cameras and Laptops
- ❖ How to create portable presentations and MLS listings
- ❖ Learn what elements are vital to effective marketing tools

**This course does not cover beginner skills. You must have sufficient basic computer and internet skills and email experience to make these days worthwhile to you.*

Student Quotes:

"I became more comfortable with tech tools that I was not familiar with and am considering purchasing some of those tools to enhance my presentations."

"I gained ideas for marketing through websites."

Where: Sun City Classroom 10451 W. Palmeras #203-N Sun City, Az. 85373

Time: 8:00 a.m. – 5:00 p.m. (registration begins at 7:30a.m)

License Renewal Hours: 14-general

Instructor: Joeann Fosslund

Payment: Must accompany registration form. Fax credit card registrations to **623-974-3789**. At-door registrations will be accepted on a space available basis. \$20.00 fee charged on returned checks.

Cancellation: Fees will be refunded, less a \$20.00 service charge, if written notification is received one(1) week prior to the class -- after that, no refunds will be given.

Questions regarding this class: Contact Melody Hoover at 623-931-9294.

Students have five years to complete the program from the date of their first class. Only REALTORS® and REALTOR ASSOCIATES® are eligible to hold the GRI designation. For additional information regarding the GRI requirements, contact AAR at 602-248-7787 or 1-800-426-7274.

Name: _____ Nickname: _____ NRDS# _____

Firm Mailing Address: _____

City, State, Zip Code: _____

Phone: _____ Cell: _____ e-Mail: _____

Name of local association: _____

Number of years in real estate: Less than 1 year 1-3 years 3-10 years over 10 years

I have a disability that requires special accommodations

Check here if you do not want to receive GRI course calendars/updates via e-mail

This is my last GRI class This is my first GRI class (\$25.00 application fee due)

Fees (circle all that apply)

\$100.00 (until 02/07/08)

\$120.00 (after 02/07/08)

\$25.00 (GRI application fee – 1st class only)

\$30.00 (GRI designee)

Amt. Paid: \$ _____ **Signature:** _____

Send payment to: West Maricopa County Regional Association of REALTORS® 10451 Palmeras Dr. STE.203-N Sun City, Az. 85373 ATTN:Melody Hoover FAX# 623-974-3789

Method of Payment

Check (# _____) or Cash \$ _____

Credit card type: AMEX DISCOVER MC VISA

CC# _____

Expiration Date _____