



2019 Business Partnership Opportunities

At the West Maricopa Association of REALTORS® (WeMAR), we like to think of our sponsors more like partners. We can rely on each other to achieve our goals and work together to increase visibility in the community.

Our partnership opportunities are designed to connect you to our member base of more than 9,500 individuals who rely on your services every day.

Being a WeMAR partner not only expands your business through branding, it also shows our members that you value their business and are willing to go the extra mile.

Your partnership with WeMAR is a year-long commitment during which we will promote your company as a Partner at our events and classes.

We offer sponsorship opportunities to fit every need and every budget.

We look forward to working with you!

Roger Nelson, CEO

For more information about

Education Partnership

and other education sponsorship opportunities, please contact Jennifer Vargas at 623.889.3792 or education@wemar.org by **November 15, 2018**.

To inquire more about

Business Partnership

and other sponsorship opportunities, please contact Katie McGinty at 623.889.3781 or events@wemar.org by **January 24, 2019**.

To inquire more about

Government Affairs

sponsorship opportunities, please contact Liz Recchia at 623.889.3779 or wemargad@wemar.org by **January 24, 2019**.



West Maricopa Association of REALTORS®

9001 West Union Hills Drive, #8, Peoria, AZ 85382 | 623.931.9294 | fax 623.931.1008 | wemargad@wemar.org | wemar.org

About WeMAR & Affiliate Opportunities

The West Maricopa Association of REALTORS® is the fourth largest local REALTOR® association in Arizona and one of the largest trade associations in the West Valley. Created in 2006, following the merger of the Lake Pleasant Regional Association of REALTORS®, Inc. and the Glendale-West Maricopa Board of REALTORS®, WeMAR is a professional organization with a reputation for exceptional member service. For more than 72 years, WeMAR and its previous associations have served as the Voice of Real Estate in West Maricopa County. Our vision is to be one premier association.

WeMAR exists to support its members in concert with the Arizona Association of REALTORS® and the National Association of REALTORS®. We provide members with resources to achieve balance and success in their professional and personal lives.

Each year, REALTORS® participate in networking opportunities, education sessions, government affairs efforts, association events, and council meetings designed to effectively catapult them into the future of the ever-changing real estate industry. As an Affiliate, you gain the opportunity to broaden your competitive edge through networking, marketing, and association involvement.

Earning Platinum Affiliate status by volunteering at events, serving on WeMAR councils, and sponsoring education classes and events, demonstrates the highest level of commitment to WeMAR members. As a Platinum Affiliate, you receive special recognition at sponsored events, first choice of Affiliate event sponsorships and first choice of 2 education class sponsorships at the education sponsorship meeting.

By becoming a Partner of WeMAR, you gain the opportunity to build preference, loyalty and brand value. WeMAR becomes an extension of your marketing efforts with increased recognition at events and education classes, on our website, and in membership communications such as email and in the *WeMAR Member Guide & Affiliate Directory*.

Your investment in WeMAR shows your commitment to WeMAR members as a sponsor, an Affiliate member, and as a Partner of WeMAR.

Your partnership makes a difference by providing vital support for our mission to provide members with services that lead to member prosperity.

Thank you for your dedication and loyalty to WeMAR. We look forward to your partnership and the opportunity to build a relationship with you as we work together to help our members advance in the real estate industry.

Who We Represent

As of October 1, 2018

8,246	Primary REALTORS®
758	Secondary REALTORS®
534	Affiliate Members
522	Primary Offices
986	Secondary Offices

Average Event Attendance

As of October 1, 2018

60	CE Classes
32	CE & Specialty Classes
17	Commercial Classes
61	Code of Ethics Classes
40	GRI Classes
52	Lunch & Learns (PDC)
40	Lunch & Learns (GAAC)
45	New Member Orientation & NAR Code of Ethics
13	Open for Business
300	Awards Luncheon
92	Golf Tournament
80	Installation Breakfast
550	West Valley REALTOR® Expo
100+	Economic Forum
40	Coffee with a VIP
65	Visit with Our Legislators

Affiliate membership is for the term of one calendar year, with dues paid every January. For those joining midway through the year, dues discount July 1. New members pay a one-time application fee. Affiliate membership belongs to the joining individual, and is not transferable or refundable.

West Maricopa Association of REALTORS® is a nonprofit 501(c)(6) organization supported by REALTOR® and Affiliate membership.



West Maricopa Association of REALTORS®

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2019 Partnership Opportunities

Premier Partner—\$5,250

Value—\$6,250

Membership

- One annual non-transferable Affiliate Membership (new affiliates pay additional application fee of \$50)

WeMAR C.A.R.E.S. Bruce Sumner Memorial Golf Tournament

- Preferred choice of hole sponsorship
- 4 lunch tickets for representatives at hole
- Foursome round of golf (includes 4 lunch tickets)
- Recognition with name and company in event invitation email
- Recognition on event webpage, or linked PDF and listed as a Premier Partner
- Verbal recognition as a Premier Partner at event
- Partner banner displayed at event; listed as a Premier Partner

President's Roundtable & Sales Awards Luncheon

- Reserved table with company name signage
- 10 admission tickets
- Listed in event program
- Recognition on event webpage, or linked PDF and listed as a Premier Partner
- Recognition with name and company in event invitation email
- Recognition in slide show presentation during event with logo and name
- Verbal recognition as a Premier Partner at event
- Partner banner displayed at event; listed as a Premier Partner

Leadership Installation & Service Awards Event

- 2 admission tickets
- Listed in event program
- Recognition on event webpage or linked PDF, and listed as a Premier Partner
- Recognition with name and company in event invitation email
- Verbal recognition as a Premier Partner at event
- Partner banner displayed at event; listed as a Premier Partner

West Valley REALTOR® Expo

- Preferred choice of Premium Booth (three tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Premier Partner on expo map directory
- Partner banner displayed at event; listed as a Premier Partner

Education Sponsorship

- Preferred choice of 7 education class sponsorships at Education Sponsorship Event (sponsor to also provide food at classes)
- Name, company logo, and link to Member Directory contact page on sponsored class webpages, listed as a Partner
- Company listed in *The Education Advantage* newsletter when sponsoring class
- Opportunity to speak at beginning of each sponsored class to market your company/product
- Recognition as an Emerald Education Partner on Education Banner and in *The Education Advantage* newsletter & bi-monthly emails

Room Rental

- 4 half-day room rentals with room set-up fee for each

Communications & Publications

- Listed as a Premier Partner in the Member Directory on WeMAR.org with contact information
- 6 email promotions in bi-monthly general membership email
- Recognition as a Premier Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Premier Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Full-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

___ I have included my complete payment amount of \$5,000, with a savings of \$250. (If new affiliate, add \$50 for application fee.)

___ Send me an invoice for payment.

___ I would like to make 6 consecutive monthly credit card payments of \$875 (or \$883.34 if new affiliate for application fee). Charge my first credit card payment on

December ____, 2018 OR January ____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

___ By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

___ By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature

Date

Primary Affiliate Name for this Partnership Agreement

Phone

Email

Additional Affiliate Name(s) within this Partnership Agreement

Complete Company Name





2019 Partnership Opportunities

Champion Partner—\$3,150

Value—\$4,000

Membership

- One annual non-transferable Affiliate Membership
(new affiliates pay additional application fee of \$50)

WeMAR C.A.R.E.S. Bruce Sumner Memorial Golf Tournament

- Preferred choice of hole sponsorship
- 2 lunch tickets for representatives at hole
- Foursome round of golf (includes 4 lunch tickets)
- Recognition with name and company in event invitation email
- Recognition on event webpage, or linked PDF and listed as a Champion Partner
- Verbal recognition as a Champion Partner at event
- Partner banner displayed at event; listed as a Champion Partner

President's Roundtable & Sales Awards Luncheon

- 4 admission tickets
- Listed in event program
- Recognition on event webpage, or linked PDF and listed as a Champion Partner
- Recognition with name and company in event invitation email
- Recognition in slide show presentation during event with logo and name
- Verbal recognition as a Champion Partner at event
- Partner banner displayed at event; listed as a Champion Partner

Leadership Installation & Service Awards Event

- 2 admission tickets
- Listed in event program
- Recognition on event webpage or linked PDF, and listed as a Champion Partner
- Recognition with name and company in event invitation email
- Verbal recognition as Champion Partner at event
- Partner banner displayed at event; listed as a Champion Partner

West Valley REALTOR® Expo

- Preferred choice of Premium Booth (three tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Champion Partner on expo map directory
- Partner banner displayed at event; listed as a Champion Partner

Education Sponsorship

- Preferred choice of 4 education class sponsorships at Education Sponsorship Event (sponsor to also provide food at classes)
- Name, company logo, and link to Member Directory contact page on sponsored class webpages, listed as a Partner
- Company listed in *The Education Advantage* newsletter when sponsoring class
- Opportunity to speak at beginning of each sponsored class to market your company/product
- Recognition as an Emerald Education Partner on Education Banner and in *The Education Advantage* newsletter & bi-monthly emails

Room Rental

- 1 half-day room rental with room set-up fee for each

Communications & Publications

- Listed as a Champion Partner in the Member Directory on WeMAR.org with contact information
- 3 email promotions in bi-monthly general membership email
- Recognition as a Champion Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Champion Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Half-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

I have included my complete payment amount of \$3,000, with a savings of \$150. (If new affiliate, add \$50 for application fee.)

Send me an invoice for payment.

I would like to make 6 consecutive monthly credit card payments of \$525 (or \$533.34 if new affiliate for application fee). Charge my first credit card payment on

December _____, 2018 OR January _____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature

Date

Primary Affiliate Name for this Partnership Agreement

Phone

Email

Additional Affiliate Name(s) within this Partnership Agreement

Complete Company Name



Send your Partnership Agreement to: Events (events@wemar.org)

9001 West Union Hills Drive, #8, Peoria, AZ 85382 | 623.931.9294 | fax 623.931.1008 | wemargad.org | wemar.org



2019 Partnership Opportunities

Professional Partner—\$2,100

Value—\$3,000

Membership

- One annual non-transferable Affiliate Membership (new affiliates pay additional application fee of \$50)

WeMAR C.A.R.E.S. Bruce Sumner Memorial Golf Tournament

- Preferred choice of hole sponsorship
- 2 lunch tickets for representatives at hole
- Recognition with name and company in event invitation email
- Recognition on event webpage, or linked PDF and listed as a Professional Partner
- Verbal recognition as a Professional Partner at event
- Partner banner displayed at event; listed as a Professional Partner

President's Roundtable & Sales Awards Luncheon

- 4 admission tickets
- Listed in event program
- Recognition on event webpage, or linked PDF and listed as a Professional Partner
- Recognition with name and company in event invitation email
- Recognition in slide show presentation during event with logo and name
- Verbal recognition as a Professional Partner at event
- Partner banner displayed at event; listed as a Professional Partner

Leadership Installation & Service Awards Event

- 2 admission tickets
- Listed in event program
- Recognition on event webpage or linked PDF, and listed as a Professional Partner
- Recognition with name and company in event invitation email
- Verbal recognition as a Professional Partner at event
- Partner banner displayed at event; listed as a Professional Partner

West Valley REALTOR® Expo

- Preferred choice of Booth (two tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Professional Partner on expo map directory
- Partner banner displayed at event; listed as a Professional Partner

Education Sponsorship

- Preferred choice of 4 education class sponsorships at Education Sponsorship Event (sponsor to also provide food at classes)
- Name, company logo, and link to Member Directory contact page on sponsored class webpages, listed as a Partner
- Company listed in *The Education Advantage* newsletter when sponsoring class
- Opportunity to speak at beginning of each sponsored class to market your company/product
- Recognition as an Emerald Education Partner on Education Banner and in *The Education Advantage* newsletter & bi-monthly emails

Room Rental

- 1 half-day room rental with room set-up fee

Communications & Publications

- Listed as a Partner in the Member Directory on WeMAR.org with contact information
- 3 email promotions in bi-monthly general membership email
- Recognition as a Professional Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Professional Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Quarter-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

___ I have included my complete payment amount of \$2,000, with a savings of \$100. (If new affiliate, add \$50 for application fee.)

___ Send me an invoice for payment.

___ I would like to make 6 consecutive monthly credit card payments of \$350 (or \$358.34 if new affiliate for application fee). Charge my first credit card payment on

December ____, 2018 OR January ____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

___ By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

___ By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature _____

Date _____

Primary Affiliate Name for this Partnership Agreement _____

Phone _____

Email _____

Additional Affiliate Name(s) within this Partnership Agreement _____

Complete Company Name _____





2019 Partnership Opportunities

Principal Partner—\$2,100

Value—\$2,500

Membership

- One annual non-transferable Affiliate Membership
(new affiliates pay additional application fee of \$50)

WeMAR C.A.R.E.S. Bruce Sumner Memorial Golf Tournament

- Preferred choice of hole sponsorship
- 3 lunch tickets for representatives at hole
- Recognition with name and company in event invitation email
- Recognition on event webpage, or linked PDF and listed as Principle Partner
- Verbal recognition as a Principal Partner at event
- Partner banner displayed at event; listed as a Principal Partner

President's Roundtable & Sales Awards Luncheon

- 2 admission tickets
- Listed in event program
- Recognition on event webpage, or linked PDF and listed as a Principle Partner
- Recognition with name and company in event invitation email
- Recognition in slide show presentation during event with logo and name
- Verbal recognition as a Principal Partner at event
- Partner banner displayed at event; listed as a Principal Partner

Leadership Installation & Service Awards Event

- 2 admission tickets
- Listed in event program
- Recognition on event webpage or linked PDF, and listed as a Principle Partner
- Recognition with name and company in event invitation email
- Verbal recognition as a Principal Partner at event
- Partner banner displayed at event; listed as a Principal Partner

West Valley REALTOR® Expo

- Preferred choice of Booth (two tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Principle Partner on expo map directory
- Partner banner displayed at event; listed as a Professional Partner

Room Rental

- 1 half-day room rental with room set-up fee with each

Communications & Publications

- Listed as a Partner in the Member Directory on WeMAR.org with contact information
- 5 email promotions in bi-monthly general membership email
- Recognition as a Principal Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Principal Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Quarter-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

___ I have included my complete payment amount of \$2,000, with a savings of \$100. (If new affiliate, add \$50 for application fee.)

___ Send me an invoice for payment.

___ I would like to make 6 consecutive monthly credit card payments of \$350 (or \$358.34 if new affiliate for application fee). Charge my first credit card payment on

December ____, 2018 OR January ____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

___ By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

___ By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature

Date

Primary Affiliate Name for this Partnership Agreement

Phone

Email

Additional Affiliate Name(s) within this Partnership Agreement

Complete Company Name





2019 Partnership Opportunities

Diamond Education Partner—\$5,250

Value—\$6,250

Membership

- One annual non-transferable Affiliate Membership
(new affiliates pay additional application fee of \$50)

Education Sponsorship

- Preferred choice of 20 education class sponsorships at Education Sponsorship Event (sponsor to also provide food at classes)
- Name, company logo, and link to Member Directory contact page on sponsored class webpages; listed as a Diamond Education Partner
- Company listed in *The Education Advantage* newsletter when sponsoring class
- Opportunity to speak at beginning of each sponsored class to market your company/product
- Recognition as a Diamond Education Partner on Education Banner and in *The Education Advantage* newsletter & bi-monthly emails

West Valley REALTOR® Expo

- Preferred choice of Premium Booth (three tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Diamond Partner on expo map directory
- Partner banner displayed at event; listed as a Diamond Education Partner

Room Rental

- 4 half-day room rentals with room set-up fee for each

Communications & Publications

- Listed as a Partner in the Member Directory on WeMAR.org with contact information
- 6 email promotions in bi-monthly general membership email
- Recognition as a Diamond Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Diamond Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Full-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

___ I have included my complete payment amount of \$5,000, with a savings of \$250. (If new affiliate, add \$50 for application fee.)

___ Send me an invoice for payment.

___ I would like to make 6 consecutive monthly credit card payments of \$875 (or \$883.34 if new affiliate for application fee). Charge my first credit card payment on

December ____, 2018 OR January ____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

___ By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

___ By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature _____

Date _____

Primary Affiliate Name for this Partnership Agreement _____

Phone _____

Email _____

Additional Affiliate Name(s) within this Partnership Agreement _____

Complete Company Name _____

Education Sponsorship is full





2019 Partnership Opportunities

Ruby Education Partner—\$3,150

Value—\$4,000

Membership

- One annual non-transferable Affiliate Membership (new affiliates pay additional application fee of \$50)

Education Sponsorship

- Preferred choice of 15 education class sponsorships at Education Sponsorship Event (sponsor to also provide food at classes)
- Name, company logo, and link to Member Directory contact page on sponsored class webpages; listed as a Ruby Education Partner
- Company listed in *The Education Advantage* newsletter when sponsoring class
- Opportunity to speak at beginning of each sponsored class to market your company/product
- Recognition as a Ruby Education Partner on Education Banner and in *The Education Advantage* newsletter & bi-monthly emails

West Valley REALTOR® Expo

- Preferred choice of Booth (two tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Ruby Partner on expo map directory
- Partner banner displayed at event; listed as a Ruby Education Partner

Room Rental

- 2 half-day room rentals with room set-up fee for each

Communications & Publications

- Listed as a Ruby Partner in the Member Directory on WeMAR.org with contact information
- 4 email promotions in bi-monthly general membership email
- Recognition as a Ruby Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Ruby Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Half-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

I have included my complete payment amount of \$3,000, with a savings of \$150. (If new affiliate, add \$50 for application fee.)

Send me an invoice for payment.

I would like to make 6 consecutive monthly credit card payments of \$525 (or \$533.34 if new affiliate for application fee). Charge my first credit card payment on

December _____, 2018 OR January _____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature _____

Date _____

Primary Affiliate Name for this Partnership Agreement _____

Phone _____

Email _____

Additional Affiliate Name(s) within this Partnership Agreement _____

Complete Company Name _____

Education Sponsorship is full





2019 Partnership Opportunities

Sapphire Education Partner—\$2,100

Value—\$3,000

Membership

- One annual non-transferable Affiliate Membership
(new affiliates pay additional application fee of \$50)

Education Sponsorship

- Preferred choice of 10 education class sponsorships at Education Sponsorship Event (sponsor to also provide food at classes)
- Name, company logo, and link to Member Directory contact page on sponsored class webpages; listed as a Sapphire Education Partner
- Company listed in *The Education Advantage* newsletter when sponsoring class
- Opportunity to speak at beginning of each sponsored class to market your company/product
- Recognition as a Sapphire Education Partner on Education Banner and in *The Education Advantage* newsletter & bi-monthly emails

West Valley REALTOR® Expo

- Preferred choice of Booth (two tables) at REALTOR® Expo (electricity and Wi-Fi not included; cost is collected by the venue)
- Listed as a Sapphire Partner on expo map directory
- Partner banner displayed at event; listed as a Sapphire Education Partner

Room Rental

- 1 half-day room rental with room set-up fee for each

Communications & Publications

- Listed as a Sapphire Partner in the Member Directory on WeMAR.org with contact information
- 5 email promotions in bi-monthly general membership email
- Recognition as a Sapphire Partner with name and contact information in *Member Guide & Affiliate Directory*
- Recognition as a Sapphire Partner with logo on back cover of *Member Guide & Affiliate Directory*
- Quarter-page promotion in *Member Guide & Affiliate Directory*

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

PAYMENT

I have included my complete payment amount of \$2,000, with a savings of \$100. (If new affiliate, add \$50 for application fee.)

Send me an invoice for payment.

I would like to make 6 consecutive monthly credit card payments of \$350 (or \$358.34 if new affiliate for application fee). Charge my first credit card payment on

December _____, 2018 OR January _____, 2019.

Note: We do not accept cash or check installments. To complete your auto-pay, contact Marcia at 623.889.3749. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

RESPONSIBLE PARTY

Select one:

By signing below, I certify that **I am paying personally** for this partnership package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.

By signing below, I acknowledge that **my company is paying** for this partnership package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature

Date

Primary Affiliate Name for this Partnership Agreement

Phone

Email

Additional Affiliate Name(s) within this Partnership Agreement

Complete Company Name

Education Sponsorship is full





2019 Partnership Opportunities

WeMAR Partner Add-ons

Education related Partnership agreements due by November 15, 2018
All Partnership agreements due by January 24, 2019

WeMAR Member Guide & Affiliate Directory (April-May Publication)

- Upgrade from Quarter Page to Full Page Promotion \$ 540.00
 - Upgrade from Half Page to Full Page Promotion \$ 360.00
 - Upgrade from Quarter Page to Half Page Promotion \$ 180.00
 - Upgrade from Business to Quarter Page Promotion \$ 90.00
- Full Page (10.5" h x 8" w)
Half Page(5.25" h x 8" w)
Quarter Page (5.5" h x 5.25" w)
Business Card (3" h x 5.25" w)

Communication Sponsorships

- Add Email Promotions (each) \$ 70.00

Coffee with a VIP

- (3 available per event; 1 sponsor per industry type; marketing table; set up 8:30 AM)
- Thursday, February 21 \$ 40.00
 - Wednesday, April 3 \$ 40.00
 - Tuesday, May 21 \$ 40.00

Government Affairs Advisory Council Meetings/Lunch & Learns

- (3 available per event; 1 sponsor per industry type; marketing table; set up 8:30 AM)
- Thursday, January 17 \$ 125.00
 - Tuesday, April 23 \$ 125.00
 - Tuesday, June 25 \$ 125.00
 - Tuesday, October 22 \$ 125.00

Visit with Our Legislators

- (4-3 available; no industry type limits; marketing table; set up 8:00 AM)
- Tuesday, September 24 \$ 70.00

Additional Government Affairs Opportunities

- Contact me for additional Government Affair related events

President's Roundtable & Sales Awards Luncheon (Thursday, April 25)

- Upgrade from Lunch Sponsor to Table Reservation (10 tickets) \$ 400.00
- Add Awards Luncheon Sponsorship (2 tickets) \$ 190.00
- Add Awards Luncheon Table Reservation/Sponsor (10 tickets) \$ 590.00
- Add Event Attendees (each) \$ 50.00

WeMAR C.A.R.E.S. Golf Tournament (TBD)

- Upgrade from Hole to Activity Hole Sponsorship \$ 40.00
- Add Golf Tournament Hole Sponsorship \$ 140.00
- Add Title Sponsor (1 available; 4 lunch tickets) \$1,000.00
- Add Lunch Sponsor (2 available; 2 lunch tickets) \$ 140.00
- Add Golf Cart Sponsor (1 available; 2 lunch tickets) \$ 290.00
- Add Water Bottle Sponsor (1 avail; provide 2 bottles per player) \$ 95.00
- Add Drink Cart Sponsor (4 available) \$ 85.00
- Add Breakfast Sponsor (4 available) \$ 70.00
- Add Goodie Bag Sponsor (1 avail; provide bag for ea. player) \$ 100.00
- Add Lunches (each) \$ 25.00
- Add Foursome (each; includes lunch) \$ 396.00
- Add Tournament Player (each; includes lunch) \$ 99.00

West Valley REALTOR® Expo (Friday, September 20)

- Upgrade from standard to Premium Location \$ 350.00

Mixology Networking Events (3 times during the year)

- Mixology Sponsorship (each; no industry restrictions) \$ 150.00

Leadership Installation & Service Awards Event (Friday, October 18)

- Add Installation Event Sponsorship (2 Tickets) \$ 100.00

Education Opportunities

- Option 1 (3 additional classes) (also to provide food) \$ 195.00
- Option 2 (6 additional classes) (also to provide food) \$ 390.00
- Option 3 (9 additional classes) (also to provide food) \$ 585.00

Room Rental

- Add Half-day room rental w/ room set-up fee (up to 4.5 hours) \$ 170.00

NOTICE

Event and class days are subject to change

You must be a member in good standing for sponsorship to be valid

By adding to your Partnership Package the items selected in this agreement, you understand that there is additional cost and your chosen partnership total will be adjusted accordingly in your chosen payment option. No refunds will be issued unless cancellations are made by WeMAR and there isn't a mutually agreed upon comparable substitution.

PAYMENT

Total amount of Partner Package \$ _____

Total amount added to Partner Package \$ _____

Total amount due \$ _____

Select one:

- The additional amount is included in my one-time payment
- The additional amount will be added to 6 my monthly payments.
- I'm paying for the additions separate from my one-time Partnership payment.
 - My additional total is included and paid in full.
 - I'd like to make 6 monthly payments for the add-ons.

RESPONSIBLE PARTY

Select one:

- By signing below, I certify that **I am paying personally** for this sponsorship package and I will not be reimbursed by my company. In the event I change companies during the year, my sponsorships will remain with me.
- By signing below, I acknowledge that **my company is paying** for this sponsorship package and that if my employment/affiliation with this company ceases during 2019, these sponsorships will remain with the company. However, my affiliate Membership will remain in my name. **(It's important that you notify the approving company that WeMAR membership remains with you and they can continue the sponsorship with a new representative that joins WeMAR.)**

Signature _____

Date _____

Primary Affiliate Name for this Partnership Agreement _____

Phone _____

Email _____

Additional Affiliate Name(s) within this Partnership Agreement _____

Complete Company Name _____

**Education Sponsorship Meeting: Choose your classes
Tuesday, December 4 10:00 AM-1:00 PM @WeMAR**

